SERFF Tracking Number: AMRP-126427426 State: Arkansas American Republic Corp Insurance Company State Tracking Number: Filing Company: 44376

Company Tracking Number: 09AR0522

TOI: MS08I Individual Medicare Supplement -Sub-TOI: MS08I.005 Plan F (Basic) 2010

Standard Plans 2010

Product Name: ARCIC Radio Ads for Plan F

Project Name/Number: ARCIC Radio Ads for Plan F/09AR0522

Filing at a Glance

Company: American Republic Corp Insurance Company

Product Name: ARCIC Radio Ads for Plan F SERFF Tr Num: AMRP-126427426 State: Arkansas

State Tr Num: 44376 TOI: MS08I Individual Medicare Supplement -SERFF Status: Closed-Filed Standard Plans 2010

Sub-TOI: MS08I.005 Plan F (Basic) 2010 Co Tr Num: 09AR0522 State Status: Filed-Closed

Filing Type: Advertisement Reviewer(s): Stephanie Fowler

Disposition Date: 01/21/2010 Authors: Andrea Davey, Kerin

Overturf, Brandy Horton

Date Submitted: 12/21/2009 Disposition Status: Filed Implementation Date:

Implementation Date Requested: On Approval

Re: Individual Medicare Supplement Advertising

State Filing Description:

General Information

Project Name: ARCIC Radio Ads for Plan F Status of Filing in Domicile: Authorized

Project Number: 09AR0522 Date Approved in Domicile: Requested Filing Mode: Review & Approval **Domicile Status Comments:**

Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission Group Market Size:

Overall Rate Impact: Group Market Type:

Filing Status Changed: 01/21/2010 Explanation for Other Group Market Type:

State Status Changed: 01/21/2010

Deemer Date: Created By: Andrea Davey

Corresponding Filing Tracking Number: Submitted By: Andrea Davey Filing Description:

Z-2561 & Z-2562

We are enclosing the above referenced forms for your review and approval. These forms are new and is not intended to replace any form currently in use. This is a product radio ad that will be used in the solicitation of our Individual Medicare Supplement plans.

Company Tracking Number: 09AR0522

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.005 Plan F (Basic) 2010

Standard Plans 2010

Product Name: ARCIC Radio Ads for Plan F

Project Name/Number: ARCIC Radio Ads for Plan F/09AR0522

We hope you will find this form satisfactory. If you have any questions, or if I can be of assistance during the review process, please feel free to contact me at 1-800-247-2190, ext. 2006.

Thank you.

Company and Contact

Filing Contact Information

Andrea Davey, andrea.davey@americanenterprise.com

601 6th Ave 515-245-2006 [Phone]
Des Moines, IA 50334 515-245-2391 [FAX]

Filing Company Information

American Republic Corp Insurance Company CoCode: 67679 State of Domicile: Nebraska

P O Box 2780 Group Code: 3527 Company Type: Life and Health

Omaha, NE 68103-2780 Group Name: American Enterprise State ID Number:

(800) 987-8988 ext. [Phone] FEIN Number: 23-1609793

Filing Fees

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? Yes

Fee Explanation: 2 ads @ \$25/advertisement = \$50

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

American Republic Corp Insurance Company \$50.00 12/21/2009 32942268

 SERFF Tracking Number:
 AMRP-126427426
 State:
 Arkansas

 Filing Company:
 American Republic Corp Insurance Company
 State Tracking Number:
 44376

Company Tracking Number: 09AR0522

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.005 Plan F (Basic) 2010

Standard Plans 2010

Product Name: ARCIC Radio Ads for Plan F

Project Name/Number: ARCIC Radio Ads for Plan F/09AR0522

Correspondence Summary

Dispositions

Status Created By Created On Date Submitted

Filed Stephanie Fowler 01/21/2010 01/21/2010

Amendments

Schedule Schedule Item Name Created By Created On Date Submitted

Form ARCIC 60-second Radio Ad for Plan F Andrea Davey 01/20/2010 01/20/2010

Company Tracking Number: 09AR0522

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.005 Plan F (Basic) 2010

Standard Plans 2010

Product Name: ARCIC Radio Ads for Plan F

Project Name/Number: ARCIC Radio Ads for Plan F/09AR0522

Disposition

Disposition Date: 01/21/2010

Implementation Date:

Status: Filed Comment:

Rate data does NOT apply to filing.

Company Tracking Number: 09AR0522

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.005 Plan F (Basic) 2010

Standard Plans 2010

Product Name: ARCIC Radio Ads for Plan F

Project Name/Number: ARCIC Radio Ads for Plan F/09AR0522

ScheduleSchedule ItemSchedule Item StatusPublic AccessFormARCIC 30-second Radio Ad for Plan FFiledYesForm (revised)ARCIC 60-second Radio Ad for Plan FFiledYesFormARCIC 60-second Radio Ad for Plan FReplacedYes

Company Tracking Number: 09AR0522

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.005 Plan F (Basic) 2010

Standard Plans 2010

Product Name: ARCIC Radio Ads for Plan F

Project Name/Number: ARCIC Radio Ads for Plan F/09AR0522

Amendment Letter

Submitted Date: 01/20/2010

Comments:

Please note, we have revised Z-2562 and attached under the 'Forms Schedule' tab. Please let me know if there is anything else I can do to help in the review of this filing.

Thank you!

Changed Items:

Form Schedule Item Changes:

Form Schedule Item Changes:

Tomi Generalie item Changes.											
	Form	Form	Form	Action	Form	Previous	Replaced	Readability	Attachments		
	Number	Туре	Name		Action	Filing #	Form #	Score			
					Other						
	Z-2562	Advertising	ARCIC 60-	Initial					Z-2562		
			second						Revised 1-19		
			Radio Ad for						Bracketed.pdf		
			Plan F								

 SERFF Tracking Number:
 AMRP-126427426
 State:
 Arkansas

 Filing Company:
 American Republic Corp Insurance Company
 State Tracking Number:
 44376

Company Tracking Number: 09AR0522

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.005 Plan F (Basic) 2010

Standard Plans 2010

Product Name: ARCIC Radio Ads for Plan F

Project Name/Number: ARCIC Radio Ads for Plan F/09AR0522

Form Schedule

Lead Form Number: Z-2561

Schedule	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Item	Number			Data		
Status						
Filed	Z-2561	Advertising ARCIC 30-second	Initial			Z-2561
01/21/2010)	Radio Ad for Plan F				Bracketed.pdf
Filed	Z-2562	Advertising ARCIC 60-second	Initial			Z-2562
01/21/2010		Radio Ad for Plan F				Revised 1-19
						Bracketed.pdf

PLAN F RADIO AD :30 SECOND

ATTENTION MEDICARE PARTICIPANTS: COULD YOU BE PAYING MORE THAN YOU NEED TO FOR YOUR MEDICARE COVERAGE?

I'M [AGENT NAME] FROM AMERICAN REPUBLIC CORP INSURANCE COMPANY AND FOR MANY OF THE [CITY] RESIDENTS I'VE TALKED TO, THE ANSWER IS "YES".

DID YOU KNOW THAT ALL MEDICARE SUPPLEMENTS ARE REQUIRED TO GIVE YOU THE SAME BENEFITS. FOR EXAMPLE, PLAN F FROM A BIG, WELL-KNOWN COMPANY IS **EXACTLY THE SAME** AS PLAN F FROM A SMALLER COMPANY.

SO WHAT'S THE DIFFERENCE?

PRICE.

ARE YOU OVERPAYING? I'D LOVE TO HELP YOU FIND OUT BY REVIEWING THE COSTS, LIMITS AND BENEFITS. JUST CALL ME AT [XXX-XXXX] ... THAT'S [XXX-XXXX] TO SEE JUST HOW LOW YOUR RATES COULD GO.

DIFFERENT VOICE: NOT CONNECTED WITH OR ENDORSED BY THE UNITED STATES GOVERNMENT OR THE FEDERAL MEDICARE PROGRAM.

© [2010] American Republic Corp Insurance Company, Omaha, Nebraska 68164

Z-2561 [17 114 3235 1209 US]

PLAN F RADIO AD :60 SECOND

HI. MY NAME IS [AGENT NAME] FROM AMERICAN REPUBLIC CORP INSURANCE COMPANY AND I'VE BEEN HELPING [TOWN] RESIDENTS FIND ANSWERS TO THEIR MEDICARE QUESTIONS FOR SEVERAL YEARS. TODAY I'D LIKE TO FILL YOU IN ON A SECRET MOST "BIG NAME" INSURANCE COMPANIES DON'T WANT YOU TO KNOW.

THE FEDERAL GOVERNMENT HAS STANDARDIZED ALL MEDICARE SUPPLEMENT PLANS. THAT MEANS THE PLAN F BENEFITS FROM A WELL-KNOWN COMPANY ARE **EXACTLY THE SAME** AS PLAN F FROM A SMALLER COMPANY.

SO WHAT'S THE DIFFERENCE?

PRICE. RATES CAN VARY DRAMATICALLY ... EVEN WHEN PLANS DELIVER THE EXACT SAME BENEFITS.

COULD YOU BE PAYING **MORE** THAN YOU NEED TO? FOR BENEFITS YOU COULD GET AT A MUCH LOWER PRICE?

I'D LOVE TO HELP YOU FIND OUT. JUST CALL ME AT [XXX-XXXX] AND I'LL BE HAPPY TO WALK THROUGH IT ALL WITH YOU, INCLUDING THE COSTS, LIMITS AND BENEFITS. IF YOUR CURRENT COVERAGE IS A GOOD DEAL, I'LL TELL YOU. IF YOU COULD **PAY LESS** FOR THE EXACT SAME BENEFITS FROM ANOTHER COMPANY, I'LL EVEN HELP YOU SWITCH TO START SAVING RIGHT AWAY.

YOU'VE GOT NOTHING TO LOSE. SO WHY NOT GIVE ME A CALL AT [XXX-XXXX] ... THAT'S [XXX-XXXX] TO SEE HOW LOW YOUR MEDICARE SUPPLEMENT RATES COULD GO.

DIFFERENT VOICE: NOT CONNECTED WITH OR ENDORSED BY THE UNITED STATES GOVERNMENT OR THE FEDERAL MEDICARE PROGRAM. THIS IS A SOLICITATION OF INSURANCE AND AN AGENT MAY CONTACT YOU.

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Z-2562 [17 114 3236 1209 US]

Company Tracking Number: 09AR0522

TOI: MS08I Individual Medicare Supplement - Sub-TOI: MS08I.005 Plan F (Basic) 2010

Standard Plans 2010

Product Name: ARCIC Radio Ads for Plan F

Project Name/Number: ARCIC Radio Ads for Plan F/09AR0522

Superseded Schedule Items

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

Creation Date:

Schedule Schedule Item Name
Replacement
Creation Date

12/21/2009
Form
ARCIC 60-second Radio Ad for
Plan F

Replacement
O1/20/2010
Z-2562 Bracketed.pdf
(Superceded)

PLAN F RADIO AD :60 SECOND

HI. MY NAME IS [AGENT NAME] FROM AMERICAN REPUBLIC CORP INSURANCE COMPANY AND I'VE BEEN HELPING [TOWN] RESIDENTS FIND ANSWERS TO THEIR MEDICARE QUESTIONS FOR SEVERAL YEARS. TODAY I'D LIKE TO FILL YOU IN ON A SECRET MOST "BIG NAME" INSURANCE COMPANIES DON'T WANT YOU TO KNOW.

THE FEDERAL GOVERNMENT HAS STANDARDIZED ALL MEDICARE SUPPLEMENT PLANS. THAT MEANS THE PLAN F BENEFITS FROM A WELL-KNOWN COMPANY ARE **EXACTLY THE SAME** AS PLAN F FROM A SMALLER COMPANY.

SO WHAT'S THE DIFFERENCE?

PRICE. I'VE SEEN PRICES VARY BY HUNDREDS OF DOLLARS A YEAR ... FOR THE EXACT SAME BENEFITS.

COULD YOU BE PAYING **MORE** THAN YOU NEED TO? FOR BENEFITS YOU COULD GET AT A MUCH LOWER PRICE?

I'D LOVE TO HELP YOU FIND OUT. JUST CALL ME AT [XXX-XXXX] AND I'LL BE HAPPY TO WALK THROUGH IT ALL WITH YOU, INCLUDING THE COSTS, LIMITS AND BENEFITS. IF YOUR CURRENT COVERAGE IS A GOOD DEAL, I'LL TELL YOU. IF YOU COULD **PAY LESS** FOR THE EXACT SAME BENEFITS FROM ANOTHER COMPANY, I'LL EVEN HELP YOU SWITCH TO START SAVING RIGHT AWAY.

YOU'VE GOT NOTHING TO LOSE. SO WHY NOT GIVE ME A CALL AT [XXX-XXXX] ... THAT'S [XXX-XXXX] TO SEE HOW LOW YOUR MEDICARE SUPPLEMENT RATES COULD GO.

DIFFERENT VOICE: NOT CONNECTED WITH OR ENDORSED BY THE UNITED STATES GOVERNMENT OR THE FEDERAL MEDICARE PROGRAM.

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Z-2562 [17 114 3236 1209 US]